

# Leading in Open Source, A Strategic Approach

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**Open Source at VMware** [@vmwopensource](https://vmwopensource.com)  
[blogs.vmware.com/opensource](https://blogs.vmware.com/opensource)



# Agenda

- Dynamics of Collaboration: Individuals, Companies, and Communities.
- Contribution Strategy and Plans
- Tips for Sustaining Long-Term Strategic Contributions in Open Source
- Resources and Final Thoughts

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# whoami



Photos by Mom, Josh Bancroft, Don Park

- Geek, traveler, reader
- 20+ yr tech career focused on community & open source (Intel, Puppet, Scale Factory, ...)
- OpenUK Board
- CNCF TAG Contrib Strategy co-chair
- CHAOSS Governing Board / Maintainer
- PhD from the University of Greenwich focused on Linux kernel collaboration





# Collaboration in OSS Projects: individuals, companies, and communities



# Individuals

Make contributions  
and earn  
leadership positions





# Companies

Employees contribute as  
individuals, but  
on their company's behalf





# Community = People

Community comes before company or individual needs



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# Balance

Your organization needs to  
balance individual, company,  
and community needs





# Contribution Strategy and Plans



# Contribution Strategy and Plans

Align with business  
goals to highlight  
importance and impact





# Which Projects?

Focus on strategic projects  
with the biggest impact  
to your company

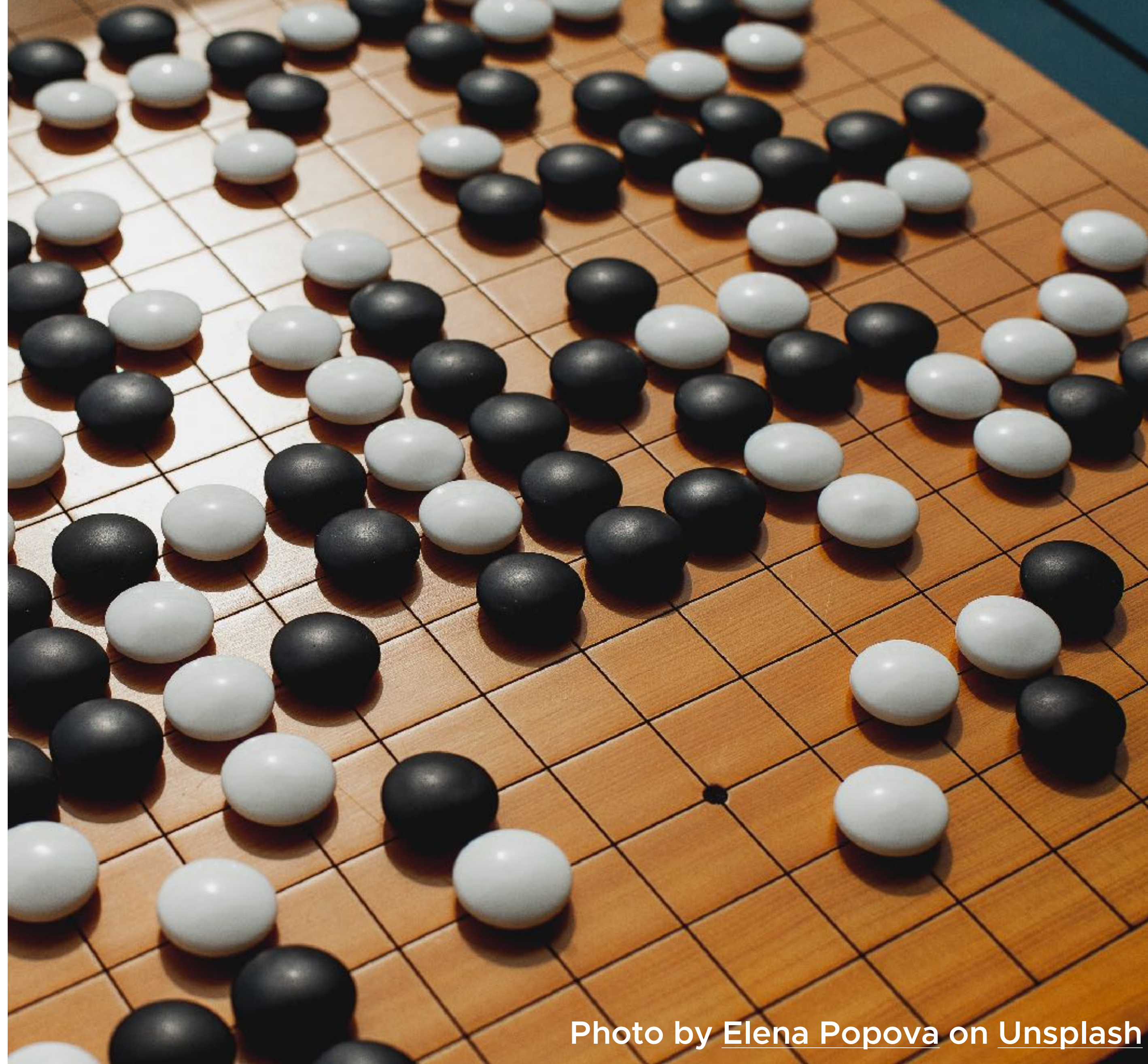
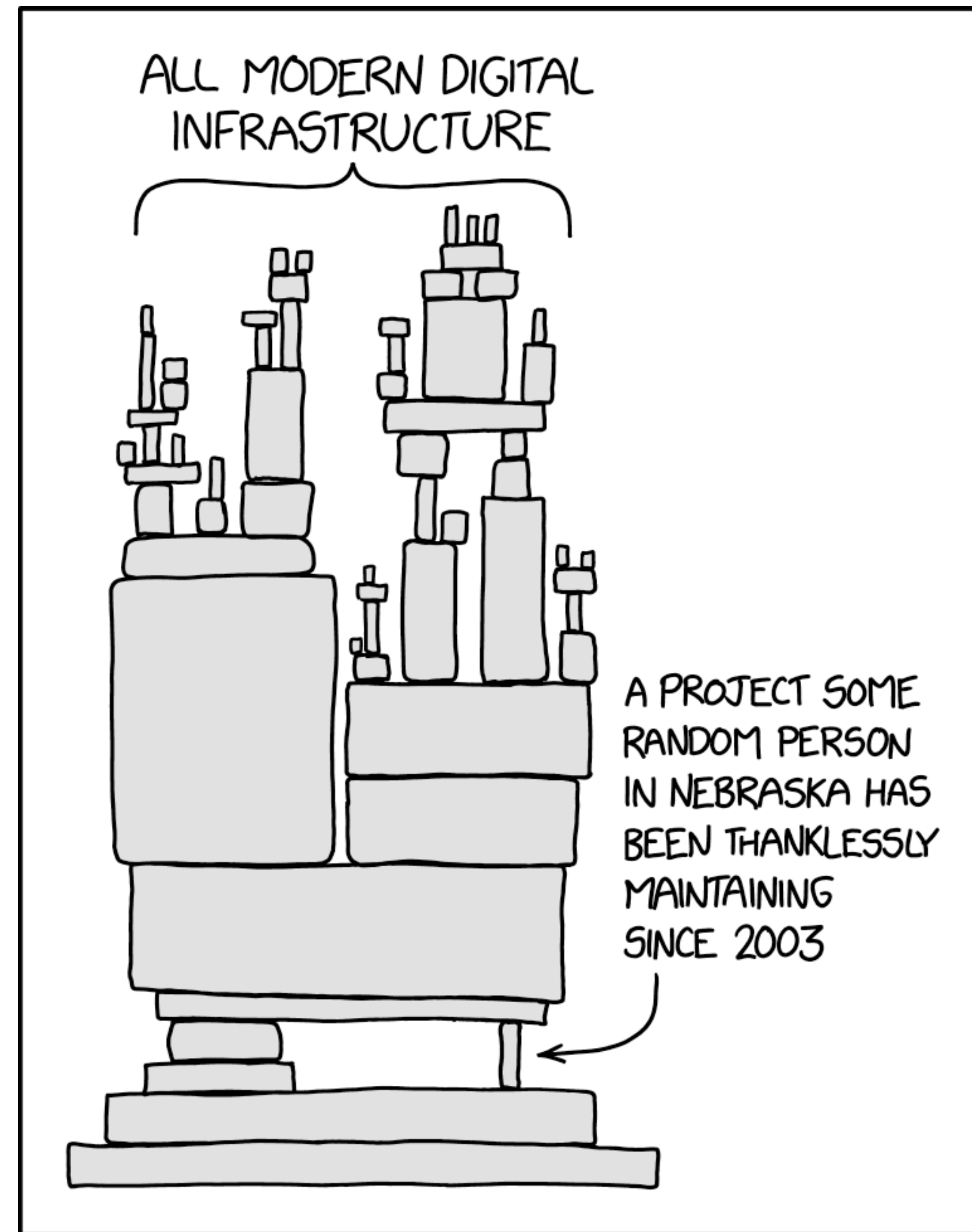


Photo by [Elena Popova](#) on [Unsplash](#)



# Risk and Strategy

Strategies should take both  
project and supply chain  
risks into account





# Build / Contribute

Think strategically  
about decisions to  
build vs. contribute





# Staffing

Find or hire people  
who want to contribute



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# Guidelines

Guidelines and processes  
should make it easy to contribute

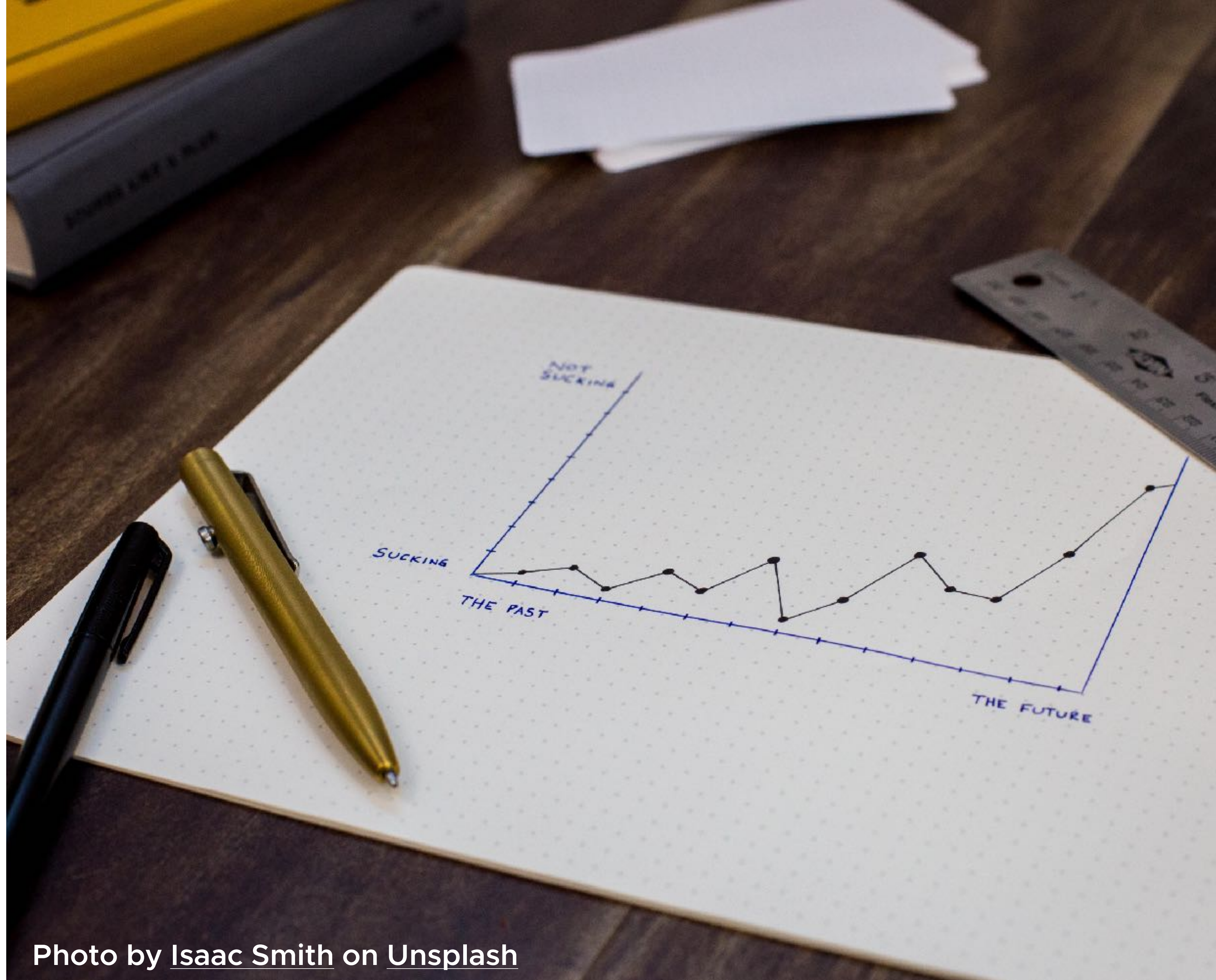




# Measure Success

Define success criteria  
and data required  
to measure it

<https://chaoss.community>





# Sustaining Long-Term Strategic Contributions in Open Source



# Upstream Your Patches

Long-term benefits  
for your company  
and the community



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# Work with the Community

Discuss changes first  
and break them into  
smaller contributions





# Leadership

Encourage your employees to  
move into leadership positions  
within their communities





# Relationships

Send employees to  
events to get to know  
other community  
members



Image by [The Linux Foundation](#) CC BY



# Maintenance Expectations

Don't expect someone  
else to maintain a  
large contribution





# Open Sourcing Your Software

Open source projects  
for the  
right reasons





# Resources

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**Linux Foundation's TODO Group**

<https://todogroup.org/guides/>

**CNCF Contributor Strategy TAG Docs & Templates**

<https://contribute.cncf.io/maintainers/>

**The Open Source Way Guidebook**

<https://github.com/theopensourceway/guidebook/>

**CHAOSS Metrics**

<https://chaoss.community/>



# Final Thoughts

Open source contributions  
work best if you take a  
long-term strategic approach







# Thank You!

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